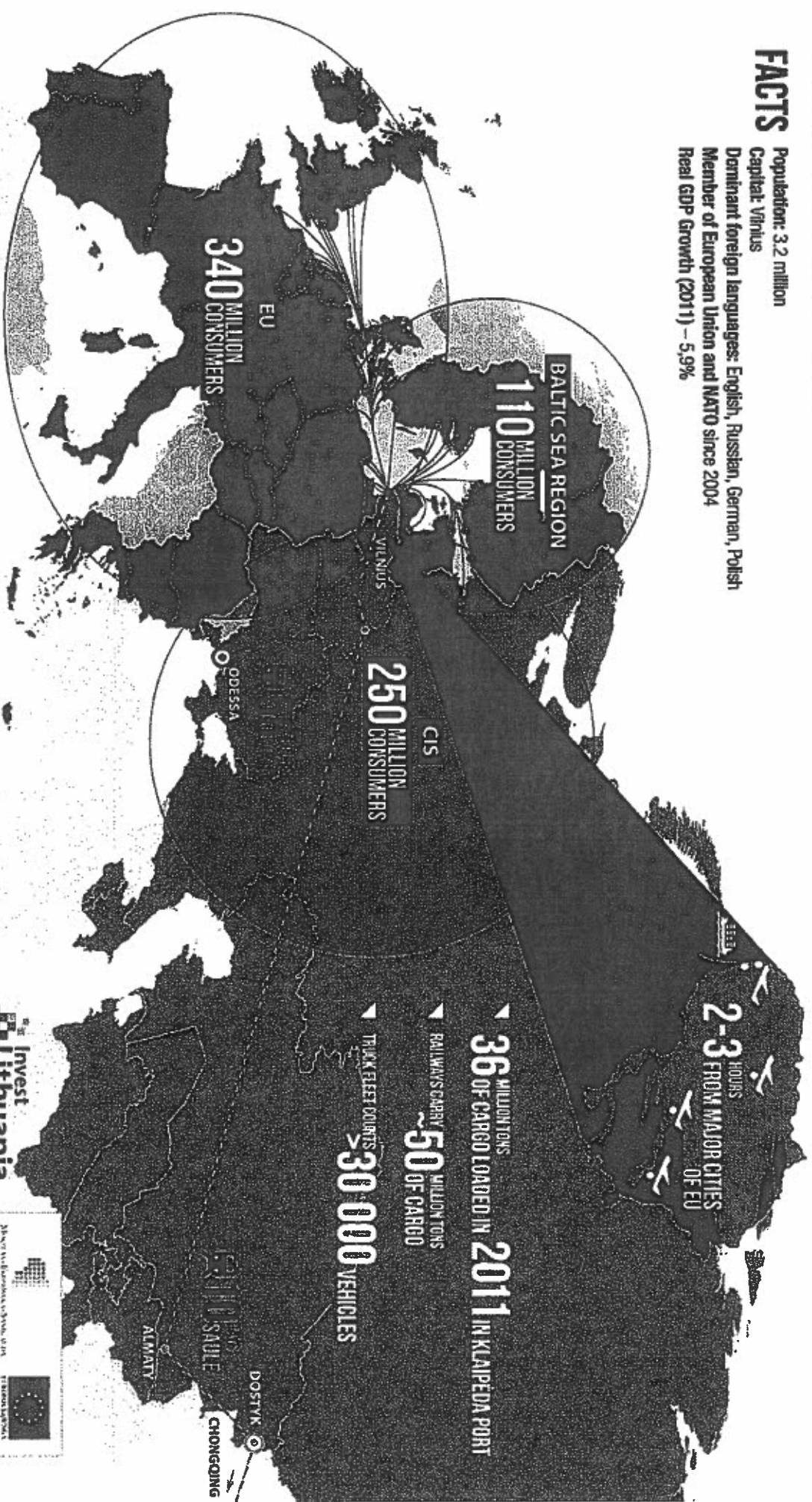


# ADVANTAGE LITHUANIA

## STRATEGIC LOCATION

### FACTS

Population: 3.2 million  
 Capital: Vilnius  
 Dominant foreign languages: English, Russian, German, Polish  
 Member of European Union and NATO since 2004  
 Real GDP Growth (2011) – 5.9%



Two international Trans-European transport corridors cross the territory of Lithuania:

- I North-South direction corridor (Highway „Via Baltica“) connects Finland, Estonia, Latvia, Lithuania, and Poland
- IX East-West direction corridor – Branch IX B connects Ukraine, Belarus, Lithuania, Russia

2-3 HOURS FROM MAJOR CITIES OF EU

36 MILLION TONS OF CARGO LOADED IN 2011 IN KLAIPEDA PORT

RAILWAYS CARRY ~50 MILLION TONS OF CARGO

TRUCK FLEETS COURTS >30 000 VEHICLES

Invest Lithuania  
[www.investlithuania.com](http://www.investlithuania.com)

Švietimo, mokslo ir kultūros ministerija  
 Kuriamoje Lietuvoje ateti

# THE GOVERNMENT OF THE REPUBLIC OF LITHUANIA ANNOUNCES FIVE INTERNATIONAL TENDERS FOR MANAGEMENT OF THE NEW SPECIAL ECONOMIC ZONES (SEZ) IN LITHUANIA:

**AKMENĖ** 99 HA    **KĖDAINIAI** 131 HA    **MARIJAMPOLĖ** 78 HA    **PANEVĖŽYS** 47 HA    **ŠIAULIAI** 218 HA

## BENEFITS FOR THE MANAGING COMPANY

- 50 % lower state land lease fee
- Full right to sublease the land at market prices to SEZ investors
- Full right to operate the SEZ for 49 years

## BENEFITS FOR THE SEZ INVESTORS

- No corporate tax for 6 years (regular corporate tax in Lithuania is 15 %)
- 50 % discount on corporate tax for the 10 following years
- No real estate tax
- No land tax
- No tax on dividends
- EU financial incentives available

## REQUIREMENTS AND APPLICATION PROCEDURE

### MAIN RESPONSIBILITIES OF A SEZ MANAGER

- Creating a strategy for SEZ development
- Implementing a sound business plan
- Attracting investors
- Marketing the SEZ
- Subleasing land to companies

### ELIGIBLE CANDIDATES' PROFILE

- Individuals
- Companies
- Subsidiaries / divisions

### SELECTION CRITERIA

- Initial financial contribution no less than EUR 116,000
- Experience in investment promotion & consulting
- Quality of a business plan for SEZ management

**SUBMIT YOUR ENTRY PROPOSAL BEFORE THE**

**DEADLINE OF 4TH OCTOBER/2012**

**THE SUCCESSFUL BIDDER WILL HAVE TO**

- Establish a Special Purpose Company (SPC) for management of a SEZ in Lithuania
- Sign an Operational Agreement with the Ministry of Economy



## POINT OF CONTACT

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More information at: [www.ukrmin.lt/sezkonkursai](http://www.ukrmin.lt/sezkonkursai)

# PROFILE

# PANEVĖŽYS AREA

Total population

**265.9** K

IN PANEVĖŽYS AREA

**107.6** K

IN PANEVĖŽYS CITY

Unemployment rate

**11.5** % /2012

IN PANEVĖŽYS AREA

Labour force

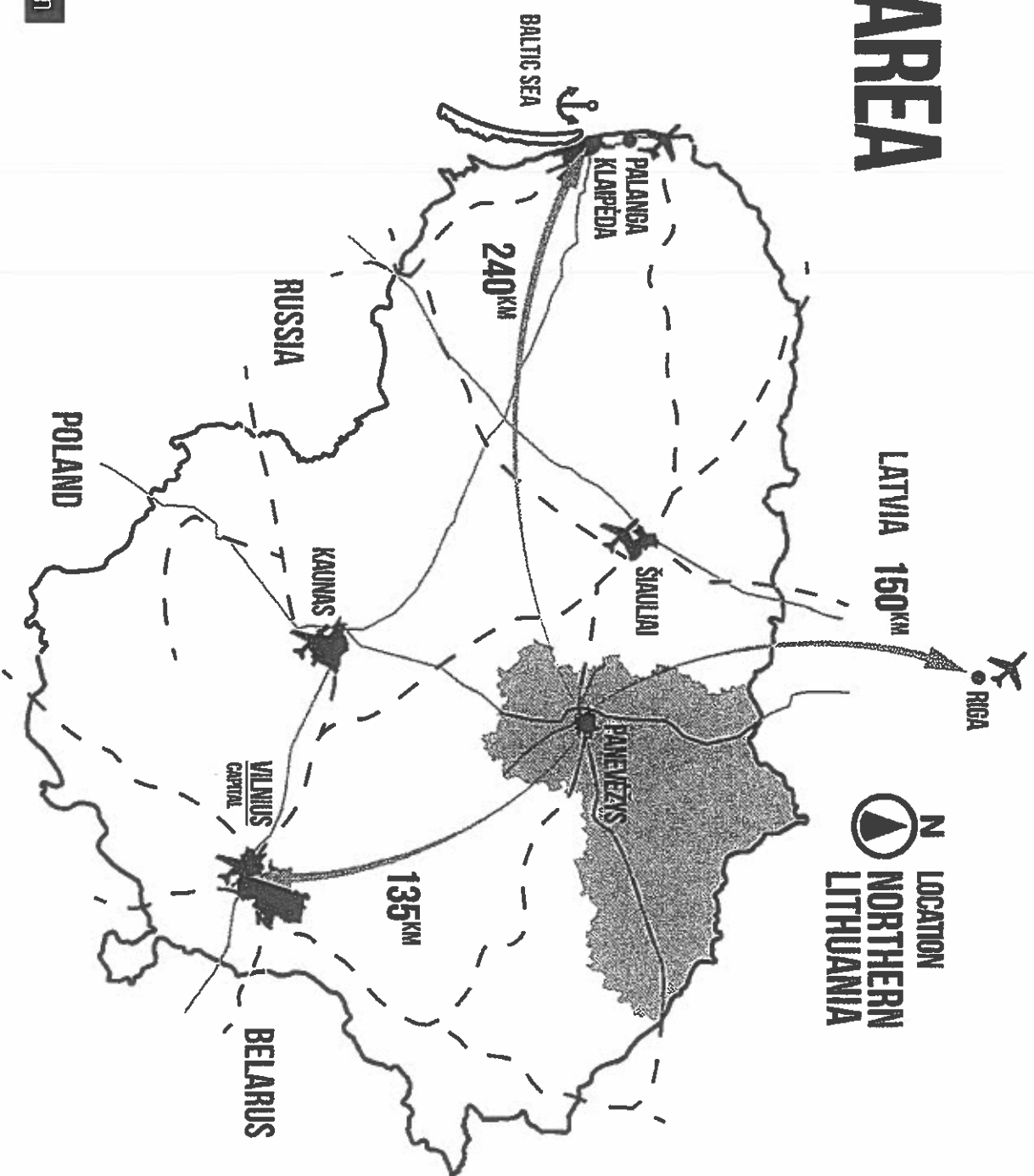
**129.3** K /2011

IN PANEVĖŽYS AREA

Number of economic entities in operation

**3,191** /2012

IN PANEVĖŽYS AREA



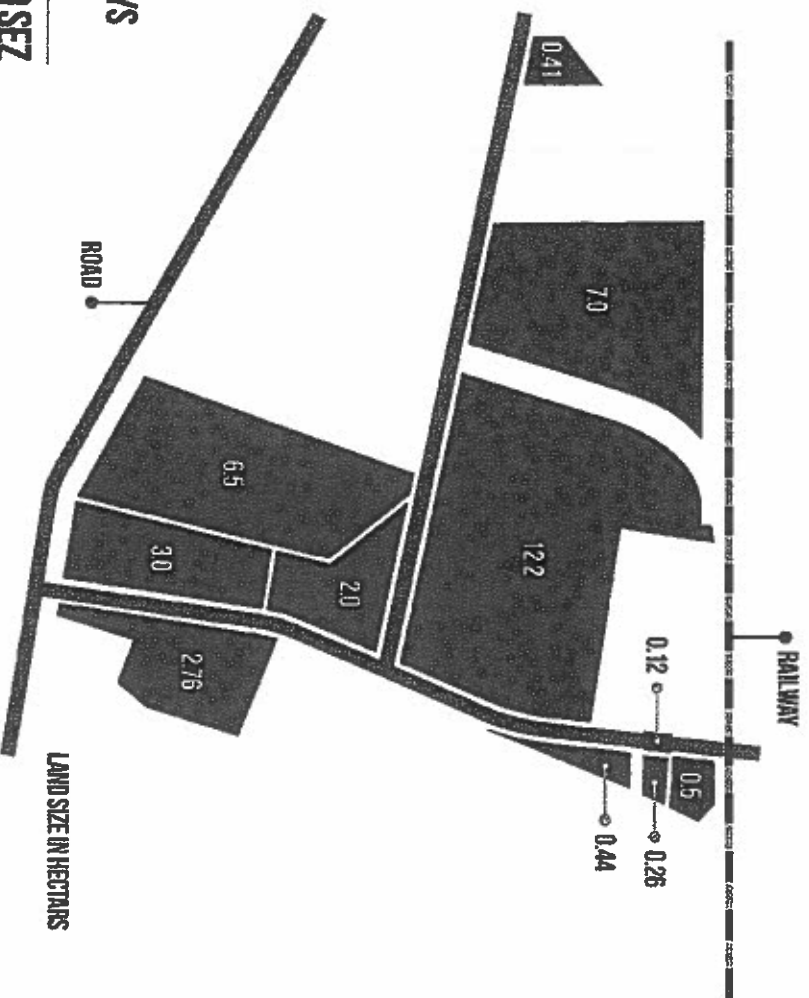
# PROFILE

# PANEVĚŽYS SEZ

## MAIN FACTS

- Size: **47 HA**
- Detailed planning approved
- Environmental Impact Assessment fulfilled

	INNER ROADS	DRINKING WATER & SEWERAGE NETWORK	RAILWAYS
CURRENT	1.8 KM	8.77 KM	NEXT TO SEZ
PLANNED	T.B.D.	T.B.D.	T.B.D.



## DOMINANT INDUSTRIES

- food processing
- textiles
- construction
- agricultural sector
- transportation
- metal processing
- metal and metal products

## TARGET INDUSTRIES

- metal processing
- construction
- rubber & plastics
- non-metal mineral products
- electronic & optical industry
- vehicles & automotive components
- machinery & equipment
- food processing
- clothing and textiles
- chemical industry

# SUCCESS STORIES: EXISTING SEZs IN LITHUANIA

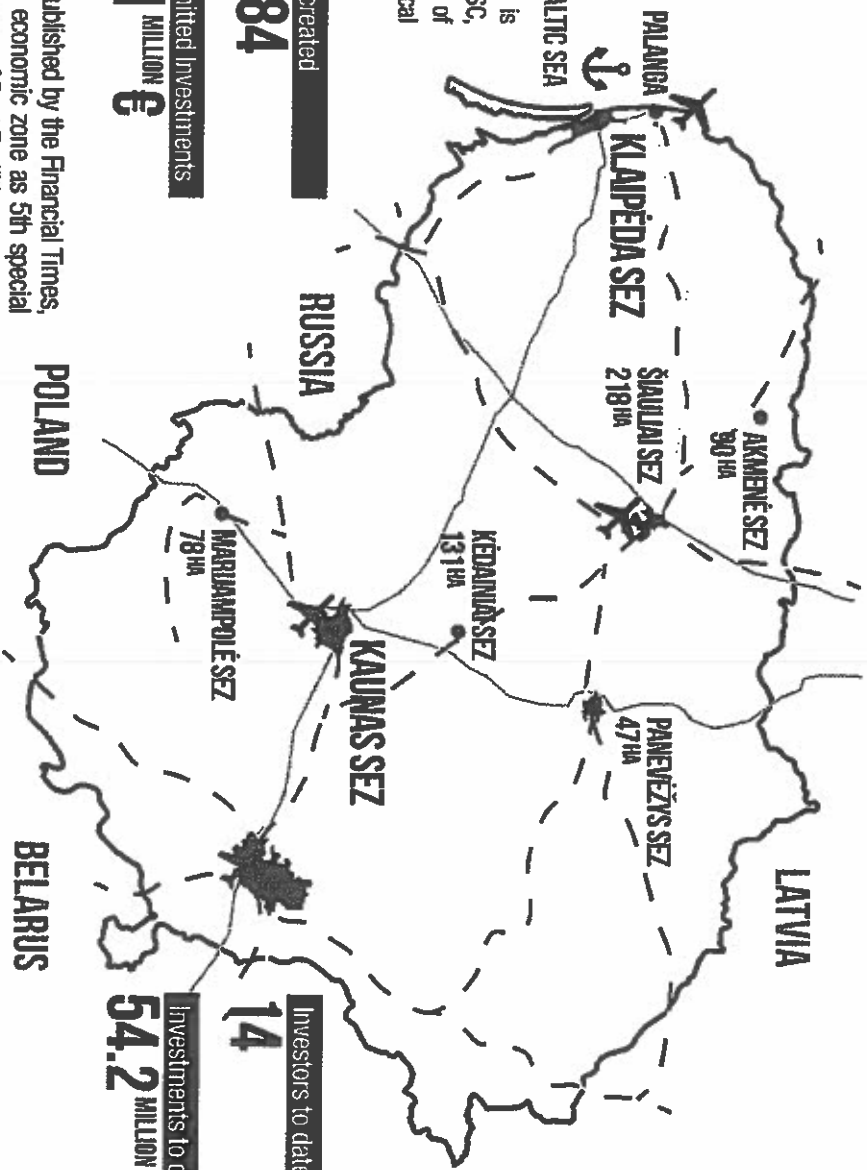
## KLAPĖDA SEZ

In operation **2002** Total area **412 HA**

### SEZ MANAGEMENT

The zone's management company is controlled by Baltic Fund Investments, JSC, Dr. P. Eiverat (Senior Board Advisor of Clearwater Capital Partners), and the local bank with EBRD.

BALTIC SEA



## KAUNAS SEZ

In operation **2003** Total Area **534 HA**

### SEZ MANAGEMENT

The zone's management company is controlled by Belgian Consortium AOI NV, that is one of the biggest logistics companies in the Benelux region.

Investors to date **21**

Jobs created **1,284**

Investments to date **460 MILLION €**

Committed Investments **111 MILLION €**

Investors to date **14**

Jobs created **487**

















Investments to date **54.2 MILLION €**

Committed Investments **295.9 MILLION €**











In 2010, FDI Magazine, published by the Financial Times, ranked the Klaipėda free economic zone as 5th special economic zone in the category of Best Facilities.

### NOTABLE INVESTORS

-  **Espersen**
 **food**
-  **Albright**
 **industry equipment**
-  **Orion Global PET**
 **plastics**
-  **Fortum**
 **energy**
-  **Neo Group**
 **plastics**
-  **Glassbeil**
 **glass**
-  **Mestila**
 **fuel**
-  **Yazaki**
 **automotive**

### NOTABLE INVESTORS

-  **Finnfoam**
 **construction materials**
-  **Genesta**
 **logistics**
-  **Fortum**
 **energy**
-  **Itella Logistics**
 **logistics**